

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2009

AREA: Vancouver West

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	21,278,000	16,655,500	27 %	79,972,700	54,614,500	46 %
Units Listed	22	18	22 %	73	54	35 %
Units Sold	13	9	44 %	40	23	73 %
Sale Success Ratio	61 %	64 %		48 %	50 %	
% Sales to Listings	59 %	50 %		54 %	42 %	
Avg Price/Unit	1,636,769	1,850,611	11- %	1,999,317	2,374,543	15- %
Active Listings	92	47	95 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	176,912,733	203,235,600	12- %	322,318,487	533,002,424	39- %
Units Listed	183	250	26- %	530	691	23- %
Units Sold	131	127	3 %	250	326	23- %
Sale Success Ratio	60 %	74 %		41 %	68 %	
% Sales to Listings	71 %	50 %		47 %	47 %	
Avg Price/Unit	1,350,478	1,600,280	15- %	1,289,273	1,634,976	21- %
Active Listings	585	467	25 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	198,190,733	219,891,100	9- %	402,291,187	587,616,924	31- %
Units Listed	205	268	23- %	603	745	19- %
Units Sold	144	136	5 %	290	349	16- %
Sale Success Ratio	61 %	73 %		42 %	66 %	
% Sales to Listings	70 %	50 %		48 %	46 %	
Avg Price/Unit	1,376,324	1,616,846	14- %	1,387,210	1,683,716	17- %
Active Listings	677	514	31 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,364,000	4,847,500	9- %	12,209,000	18,961,700	35- %
Units Listed	29	9	222 %	70	40	75 %
Units Sold	6	5	20 %	16	20	20- %
Sale Success Ratio	21 %	50 %		21 %	44 %	
% Sales to Listings	20 %	55 %		22 %	50 %	
Avg Price/Unit	727,333	969,500	24- %	763,062	948,085	19- %
Active Listings	99	39	153 %			

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AREA: Vancouver West

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	35,716,500	38,820,875	7- %	62,879,200	88,840,075	29- %
Units Listed	102	124	17- %	299	301	0 %
Units Sold	55	50	10 %	96	115	16- %
Sale Success Ratio	54 %	64 %		35 %	61 %	
% Sales to Listings	53 %	40 %		32 %	38 %	
Avg Price/Unit	649,390	776,417	16- %	654,991	772,522	15- %
Active Listings	298	202	47 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	40,080,500	43,668,375	8- %	75,088,200	107,801,775	30- %
Units Listed	131	133	1- %	369	341	8 %
Units Sold	61	55	10 %	112	135	17- %
Sale Success Ratio	47 %	63 %		32 %	58 %	
% Sales to Listings	46 %	41 %		30 %	39 %	
Avg Price/Unit	657,057	793,970	17- %	670,430	798,531	16- %
Active Listings	397	241	64 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	18,767,496	35,928,700	47- %	49,935,255	115,693,298	56- %
Units Listed	66	126	47- %	245	380	35- %
Units Sold	32	56	42- %	77	193	60- %
Sale Success Ratio	28 %	49 %		20 %	51 %	
% Sales to Listings	48 %	44 %		31 %	50 %	
Avg Price/Unit	586,484	641,583	8- %	648,509	599,447	8 %
Active Listings	378	311	21 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	134,478,764	193,655,318	30- %	273,649,384	501,441,518	45- %
Units Listed	521	685	23- %	1,530	1,862	17- %
Units Sold	302	348	13- %	619	901	31- %
Sale Success Ratio	57 %	72 %		41 %	69 %	
% Sales to Listings	57 %	50 %		40 %	48 %	
Avg Price/Unit	445,293	556,480	19- %	442,083	556,538	20- %
Active Listings	1,497	1,238	20 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	153,246,260	229,584,018	33- %	323,584,639	617,134,816	47- %
Units Listed	587	811	27- %	1,775	2,242	20- %
Units Sold	334	404	17- %	696	1,094	36- %
Sale Success Ratio	52 %	68 %		37 %	65 %	
% Sales to Listings	56 %	49 %		39 %	48 %	
Avg Price/Unit	458,821	568,277	19- %	464,920	564,108	17- %
Active Listings	1,875	1,549	21 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2009

AREA: Vancouver West

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	44,409,496	57,431,700	22- %	142,116,955	189,269,498	24- %
Units Listed	117	153	23- %	388	474	18- %
Units Sold	51	70	27- %	133	236	43- %
Sale Success Ratio	31 %	50 %		25 %	50 %	
% Sales to Listings	43 %	45 %		34 %	49 %	
Avg Price/Unit	870,774	820,452	6 %	1,068,548	801,989	33 %
Active Listings	569	397	43 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	347,107,997	435,711,793	20- %	658,847,071	1,123,284,017	41- %
Units Listed	806	1,059	23- %	2,359	2,854	17- %
Units Sold	488	525	7- %	965	1,342	28- %
Sale Success Ratio	57 %	72 %		40 %	68 %	
% Sales to Listings	60 %	49 %		40 %	47 %	
Avg Price/Unit	711,286	829,927	14- %	682,743	837,022	18- %
Active Listings	2,380	1,907	24 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	391,517,493	493,143,493	20- %	800,964,026	1,312,553,515	38- %
Units Listed	923	1,212	23- %	2,747	3,328	17- %
Units Sold	539	595	9- %	1,098	1,578	30- %
Sale Success Ratio	53 %	68 %		37 %	64 %	
% Sales to Listings	58 %	49 %		39 %	47 %	
Avg Price/Unit	726,377	828,812	12- %	729,475	831,782	12- %
Active Listings	2,949	2,304	27 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2009

AREA: Vancouver West

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	2,660,000	4,175,000	36- %	2,660,000	5,475,000	51- %
Units Listed	2	3	33- %	5	14	64- %
Units Sold	2	3	33- %	2	4	50- %
Sale Success Ratio	66 %	60 %		33 %	44 %	
% Sales to Listings	100 %	100 %		40 %	28 %	
Avg Price/Unit	1,330,000	1,391,666	4- %	1,330,000	1,368,750	2- %
Active Listings	5	9	44- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,660,000	4,175,000	36- %	2,660,000	5,475,000	51- %
Units Listed	3	3	0 %	6	14	57- %
Units Sold	2	3	33- %	2	4	50- %
Sale Success Ratio	66 %	60 %		33 %	44 %	
% Sales to Listings	66 %	100 %		33 %	28 %	
Avg Price/Unit	1,330,000	1,391,666	4- %	1,330,000	1,368,750	2- %
Active Listings	6	9	33- %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	2,470,000	100- %	0	4,533,000	100- %
Units Listed	12	2	500 %	16	20	20- %
Units Sold	0	1	100- %	0	3	100- %
Sale Success Ratio	0 %	25 %		0 %	37 %	
% Sales to Listings	0 %	50 %		0 %	15 %	
Avg Price/Unit	0	2,470,000	100- %	0	1,511,000	100- %
Active Listings	19	16	18 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2009

AREA: Vancouver West

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	44,409,496	57,431,700	22- %	142,116,955	189,269,498	24- %
Units Listed	118	153	22- %	389	474	17- %
Units Sold	51	70	27- %	133	236	43- %
Sale Success Ratio	31 %	50 %		25 %	50 %	
% Sales to Listings	43 %	45 %		34 %	49 %	
Avg Price/Unit	870,774	820,452	6 %	1,068,548	801,989	33 %
Active Listings	570	397	43 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	349,767,997	442,356,793	20- %	661,507,071	1,133,292,017	41- %
Units Listed	820	1,064	22- %	2,380	2,888	17- %
Units Sold	490	529	7- %	967	1,349	28- %
Sale Success Ratio	57 %	71 %		40 %	67 %	
% Sales to Listings	59 %	49 %		40 %	46 %	
Avg Price/Unit	713,812	836,213	14- %	684,081	840,097	18- %
Active Listings	2,404	1,932	24 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	394,177,493	499,788,493	21- %	803,624,026	1,322,561,515	39- %
Units Listed	938	1,217	22- %	2,769	3,362	17- %
Units Sold	541	599	9- %	1,100	1,585	30- %
Sale Success Ratio	52 %	68 %		37 %	64 %	
% Sales to Listings	57 %	49 %		39 %	47 %	
Avg Price/Unit	728,609	834,371	12- %	730,567	834,423	12- %
Active Listings	2,974	2,329	27 %			

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AREA: Vancouver West

TOTAL

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NEW						
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RESALE						
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Units Sold	490	529	7- %	967	1,349	28- %
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Active Listings	2,404	1,932	24 %			

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ALL						
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Units Listed	938	1,217	22- %	2,769	3,362	17- %
Units Sold	541	599	9- %	1,100	1,585	30- %
Sale Success Ratio	52 %	68 %		37 %	64 %	
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Avg Price/Unit	728,609	834,371	12- %	730,567	834,423	12- %
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